



**30 DAYS** 

60 DAYS

90 DAYS

# key.

#### **LEARNING GOALS**

- Learn about the company's vision, mission, strategy & culture
- Understand the business, past triumphs, past failures
- Meet the manager & team, & understand their expectations

#### **INITIATIVE GOAL**

- Take a lead role in one of the important projects
- Meet all the customers and assess gaps & opportunities
- Develop a plan for quick fixes and long term priorities

#### PERFORMANCE GOAL

- Maintain the team's current output
- Focus on one difficult customer and turn him around
- Develop one new customer in alignment with business goals

#### **KEY SUCCESS METRICS**

#### **Learning Goals**

3.5

Met all the key people in the organization and participated in key trainings

#### **Initiative Goals**

5

Worked on 5 key projects & developed relationship with customers

#### **Performance Goals**

5%

Reconfigured resourcing on a few projects to deliver on cost savings

#### **Learning Goals**

3.5

Met and understood expectations from key members of the organization

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NAME OF EMPLOYER: Our Company Inc.

NAME OF MANAGER: John Doe

30 JUNE 23RD

#### PRIMER:

This is the summary of the first month of work. What will you learn during this period?

#### THEME:

Learning Goals:

Performance Goals:

Initiative Goals:

Personal Goals:

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60 JULY 23RD

#### PRIMER:

This is the summary of the second month of work. What will you contribute in this period?

#### THEME:

Learning Goals:

Performance Goals:

Initiative Goals:

Personal Goals:

90

### **AUGUST 23RD**

#### PRIMER:

This is the summary of the third month of work. How will you become a leader in this period?

#### THEME:

Learning Goals:

Performance Goals:

Initiative Goals:

Personal Goals:

30 DAY PLAN

O DAY PLAN

90 DAY PLAN



	PRE-ENTRY	1ST MONTH	2ND MONTH	3RD MONTH
LEARNING GOALS	Formal Training Presentation Etiquettes	<ul><li>Best activities to pursue</li><li>Company goal</li></ul>	Contribution from long-term success	Benchmark influencers External influences (clients)
INITIATIVE GOALS	<ul><li> Mission, vision and goals</li><li> Complete milestone</li></ul>	<ul><li> Understanding competition</li><li> Creating new strategy</li></ul>	<ul><li>Set up planning process</li><li>New product creation</li></ul>	<ul><li>Set change expectations</li><li>Regular meetings</li></ul>
PERSONAL GOALS	Organization structure HR Management	<ul><li>Set change expectations</li><li>Regular meetings</li></ul>	Regular feedback loop Customer service	Contribution from long-term success
PERFORMANCE GOALS	Benchmark influencers External influences (clients)	Establish key metrics Project management	Demonstrate learning Company visions	Establish key metrics Project management





**90 DAY KEY GOAL:** BECOME A TEAM LEADER



## **30 DAY - UNDERSTAND**

This is the summary of the first month of work. What will you learn during this period?

### O1 JUN 23Ri

Learning Goals:

Performance Goals:

Initiative Goals:

Personal Goals:

## 60 DAY - ASSESS

This is the summary of the second month of work. What will you contribute in this period?

### 02 JUL 23RD

Learning Goals:

Performance Goals

Initiative Goals:

Personal Goals:

## 90 DAY - OPTIMIZE

This is the summary of the third month of work. How will you become a leader in this period?

### 03 AUG 23RD

Learning Goals:

Performance Goals:

Initiative Goals:

Personal Goals:

# NEWS AND INSIGHTS



Learn more about executive search, talent acquisition and much more HR-related know-how.

Our blog

\*Source: 30-60-90 day plan template